

Return of Organization Exempt From Income Tax

2005

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

The organization may have to use a copy of this return to satisfy state reporting requirements.

A For the 2005 calendar year, or tax year beginning 10/01, 2005, and ending 9/30, 2006

B Check if applicable:

- Address change
- Name change
- Initial return
- Final return
- Amended return
- Application pending

Please use IRS label or print or type. See specific instructions.

MONTALVO ASSOCIATION
P.O. BOX 158
SARATOGA, CA 95071

D Employer Identification Number
94-1249283

E Telephone number
408-961-5801

F Accounting method: Cash Accrual
 Other (specify) _____

Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).

H and I are not applicable to section 527 organizations.

H (a) Is this a group return for affiliates? . . . Yes No

H (b) If "Yes," enter number of affiliates _____

H (c) Are all affiliates included? Yes No
(If "No," attach a list. See instructions.)

H (d) Is this a separate return filed by an organization covered by a group ruling? Yes No

I Group Exemption Number . . . _____

M Check if the organization is not required to attach Schedule B (Form 990, 990-EZ, or 990-PF).

G Web site: N/A

J Organization type (check only one) 501(c) 3 (insert no.) 4947(a)(1) or 527

K Check here if the organization's gross receipts are normally not more than \$25,000. The organization need not file a return with the IRS; but if the organization chooses to file a return, be sure to file a complete return. **Some states require a complete return.**

L Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12 . . . **8,682,364.**

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See instructions)

| | | | | | |
|--|--|----------------|------------|-------------|-----------------|
| 1 Contributions, gifts, grants, and similar amounts received: | | | | | |
| a Direct public support | | 1a | 3,671,327. | | |
| b Indirect public support | | 1b | | | |
| c Government contributions (grants) | | 1c | 134,113. | | |
| d Total (add lines 1a through 1c) (cash \$ 3,805,440. noncash \$) | | 1d | | 3,805,440. | |
| 2 Program service revenue including government fees and contracts (from Part VII, line 93) | | 2 | | 4,015,479. | |
| 3 Membership dues and assessments | | 3 | | 377,782. | |
| 4 Interest on savings and temporary cash investments | | 4 | | 100,784. | |
| 5 Dividends and interest from securities | | 5 | | | |
| 6a Gross rents | | 6a | | | |
| b Less: rental expenses | | 6b | | | |
| c Net rental income or (loss) (subtract line 6b from line 6a) | | 6c | | | |
| 7 Other investment income (describe _____) | | 7 | | | |
| 8a Gross amount from sales of assets other than inventory | | (A) Securities | | (B) Other | |
| b Less: cost or other basis and sales expenses | | 8a | | | |
| c Gain or (loss) (attach schedule) | | 8b | | | |
| d Net gain or (loss) (combine line 8c, columns (A) and (B)) | | 8c | | | |
| 8d | | | | 212,776. | |
| 9 Special events and activities (attach schedule). If any amount is from gaming, check here . . . <input type="checkbox"/> | | | | | |
| a Gross revenue (not including \$ 253,176. of contributions reported on line 1a) | | 9a | 170,103. | | |
| b Less: direct expenses other than fundraising expenses | | 9b | 150,855. | | |
| c Net income or (loss) from special events (subtract line 9b from line 9a) | | 9c | | 19,248. | Statement 1 |
| 10a Gross sales of inventory, less returns and allowances | | 10a | | | |
| b Less: cost of goods sold | | 10b | | | |
| c Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a) | | 10c | | | |
| 11 Other revenue (from Part VII, line 103) | | 11 | | | |
| 12 Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11) | | 12 | | 8,531,509. | |
| 13 Program services (from line 44, column (B)) | | 13 | | 7,193,112. | |
| 14 Management and general (from line 44, column (C)) | | 14 | | 674,188. | |
| 15 Fundraising (from line 44, column (D)) | | 15 | | 846,070. | |
| 16 Payments to affiliates (attach schedule) | | 16 | | | |
| 17 Total expenses (add lines 16 and 44, column (A)) | | 17 | | 8,713,370. | |
| 18 Excess or (deficit) for the year (subtract line 17 from line 12) | | 18 | | -181,861. | |
| 19 Net assets or fund balances at beginning of year (from line 73, column (A)) | | 19 | | 15,059,599. | |
| 20 Other changes in net assets or fund balances (attach explanation) | | 20 | | 195,677. | See Statement 2 |
| 21 Net assets or fund balances at end of year (combine lines 18, 19, and 20) | | 21 | | 15,073,415. | |

Part II Statement of Functional Expenses All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others.

| Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I. | | (A) Total | (B) Program services | (C) Management and general | (D) Fundraising |
|---|---|------------|----------------------|----------------------------|-----------------|
| 22 | Grants and allocations (att sch) (cash \$ _____ non-cash \$ _____) If this amount includes foreign grants, check here <input type="checkbox"/> | | | | |
| 23 | Specific assistance to individuals (att sch) | | | | |
| 24 | Benefits paid to or for members (att sch) | | | | |
| 25 | Compensation of officers, directors, etc | 79,564. | 54,807. | 11,336. | 13,421. |
| 26 | Other salaries and wages | 2,349,074. | 1,618,127. | 334,681. | 396,266. |
| 27 | Pension plan contributions | | | | |
| 28 | Other employee benefits | 208,293. | 142,324. | 34,202. | 31,767. |
| 29 | Payroll taxes | 201,691. | 137,812. | 33,118. | 30,761. |
| 30 | Professional fundraising fees | | | | |
| 31 | Accounting fees | 33,845. | 11,079. | 22,766. | |
| 32 | Legal fees | 15,808. | 5,175. | 10,633. | |
| 33 | Supplies | 85,836. | 82,825. | 550. | 2,461. |
| 34 | Telephone | 71,310. | 48,134. | 14,262. | 8,914. |
| 35 | Postage and shipping | 98,317. | 12,932. | 1,903. | 83,482. |
| 36 | Occupancy | | | | |
| 37 | Equipment rental and maintenance | | | | |
| 38 | Printing and publications | 183,660. | 114,550. | 768. | 68,342. |
| 39 | Travel | 31,546. | 22,870. | 7,345. | 1,331. |
| 40 | Conferences, conventions, and meetings | 42,274. | 33,011. | 6,533. | 2,730. |
| 41 | Interest | 70,791. | 70,791. | | |
| 42 | Depreciation, depletion, etc (attach schedule) | 648,742. | 583,868. | 45,412. | 19,462. |
| 43 | Other expenses not covered above (itemize): a See Statement 3 | 4,592,619. | 4,254,807. | 150,679. | 187,133. |
| | b | | | | |
| | c | | | | |
| | d | | | | |
| | e | | | | |
| | f | | | | |
| | g | | | | |
| 44 | Total functional expenses. Add lines 22 through 43. (Organizations completing columns (B) - (D), carry these totals to lines 13 - 15) | 8,713,370. | 7,193,112. | 674,188. | 846,070. |

Joint Costs. Check if you are following SOP 98-2.

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? Yes No

If 'Yes,' enter (i) the aggregate amount of these joint costs \$ _____; (ii) the amount allocated to Program services \$ _____; (iii) the amount allocated to Management and general \$ _____; and (iv) the amount allocated to Fundraising \$ _____.

Part III Statement of Program Service Accomplishments

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

What is the organization's primary exempt purpose? ▶ See Statement 4
All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)

Program Service Expenses
(Required for 501(c)(3) and (4) organizations and 4947(a)(1) trusts; but optional for others.)

a SEE ATTACHED STATEMENT REGARDING PROGRAM SERVICE ACCOMPLISHMENTS.

(Grants and allocations \$ _____) If this amount includes foreign grants, check here .. ▶

7,193,112.

b -----

(Grants and allocations \$ _____) If this amount includes foreign grants, check here .. ▶

c -----

(Grants and allocations \$ _____) If this amount includes foreign grants, check here .. ▶

d -----

(Grants and allocations \$ _____) If this amount includes foreign grants, check here .. ▶

e Other program services
(Grants and allocations \$ _____) If this amount includes foreign grants, check here .. ▶

f **Total of Program Service Expenses** (should equal line 44, column (B), Program services) ▶

7,193,112.

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Part IV Balance Sheets (See Instructions)

Note: Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.

| | | (A) Beginning of year | | (B) End of year |
|---|---|--------------------------|-------------|--------------------|
| ASSETS | 45 Cash – non-interest-bearing..... | | 45 | |
| | 46 Savings and temporary cash investments..... | 1,176,928. | 46 | 679,044. |
| | 47a Accounts receivable..... | 47a 159,817. | | |
| | b Less: allowance for doubtful accounts..... | 47b | 47c | 159,817. |
| | 48a Pledges receivable..... | 48a 1,675,874. | | |
| | b Less: allowance for doubtful accounts..... | 48b | 48c | 1,675,874. |
| | 49 Grants receivable..... | 517,969. | 49 | 517,500. |
| | 50 Receivables from officers, directors, trustees, and key employees (attach schedule)..... | | 50 | |
| | 51a Other notes & loans receivable (attach sch)..... | 51a | | |
| | b Less: allowance for doubtful accounts..... | 51b | 51c | |
| | 52 Inventories for sale or use..... | 15,040. | 52 | 13,426. |
| | 53 Prepaid expenses and deferred charges..... | 179,370. | 53 | 238,500. |
| | 54 Investments – securities (attach schedule) .. See St. 5 <input type="checkbox"/> Cost <input checked="" type="checkbox"/> FMV | 3,408,262. | 54 | 3,014,306. |
| | 55a Investments – land, buildings, & equipment: basis | 55a | | |
| | b Less: accumulated depreciation (attach schedule)..... | 55b | 55c | |
| 56 Investments – other (attach schedule)..... | | 56 | | |
| 57a Land, buildings, and equipment: basis..... | 57a 15,633,145. | | | |
| b Less: accumulated depreciation (attach schedule)..... Statement 6... | 57b 4,451,358. | 57c | 11,181,787. | |
| 58 Other assets (describe ▶.....) | | 58 | | |
| 59 Total assets (must equal line 74). Add lines 45 through 58..... | 17,864,916. | 59 | 17,480,254. | |
| LIABILITIES | 60 Accounts payable and accrued expenses..... | 857,306. | 60 | 650,821. |
| | 61 Grants payable..... | | 61 | |
| | 62 Deferred revenue..... | 602,135. | 62 | 876,617. |
| | 63 Loans from officers, directors, trustees, and key employees (attach schedule)..... | | 63 | |
| | 64a Tax-exempt bond liabilities (attach schedule)..... | | 64a | |
| | b Mortgages and other notes payable (attach schedule)..... | 1,345,871. | 64b | 879,401. |
| | 65 Other liabilities (describe ▶.....) | 5. | 65 | |
| 66 Total liabilities. Add lines 60 through 65..... | 2,805,317. | 66 | 2,406,839. | |
| NET ASSETS OR FUND BALANCES | Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74. | | | |
| | 67 Unrestricted..... | 13,782,345. | 67 | 13,025,785. |
| | 68 Temporarily restricted..... | 927,254. | 68 | 1,529,757. |
| | 69 Permanently restricted..... | 350,000. | 69 | 517,873. |
| | Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74. | | | |
| | 70 Capital stock, trust principal, or current funds..... | | 70 | |
| | 71 Paid-in or capital surplus, or land, building, and equipment fund..... | | 71 | |
| | 72 Retained earnings, endowment, accumulated income, or other funds..... | | 72 | |
| 73 Total net assets or fund balances (add lines 67 through 69 or lines 70 through 72; column (A) must equal line 19; column (B) must equal line 21)..... | 15,059,599. | 73 | 15,073,415. | |
| 74 Total liabilities and net assets/fund balances. Add lines 66 and 73..... | 17,864,916. | 74 | 17,480,254. | |

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Part IV-A Reconciliation of Revenue per Audited Financial Statements with Revenue per Return (See instructions.)

| | | | | |
|----------|---|-----------|----------|------------|
| a | Total revenue, gains, and other support per audited financial statements..... | | a | 8,660,094. |
| b | Amounts included on line a but not on Part I, line 12: | | | |
| | 1 Net unrealized gains on investments..... | b1 | | -22,270. |
| | 2 Donated services and use of facilities..... | b2 | | |
| | 3 Recoveries of prior year grants..... | b3 | | |
| | 4 Other (specify): See Stmt 7..... | b4 | | 150,855. |
| | Add lines b1 through b4 | | b | 128,585. |
| c | Subtract line b from line a | | c | 8,531,509. |
| d | Amounts included on Part I, line 12, but not on line a : | | | |
| | 1 Investment expenses not included on Part I, line 6b..... | d1 | | |
| | 2 Other (specify): | d2 | | |
| | Add lines d1 and d2 | | d | |
| e | Total revenue (Part I, line 12). Add lines c and d | | e | 8,531,509. |

Part IV-B Reconciliation of Expenses per Audited Financial Statements with Expenses per Return

| | | | | |
|----------|--|-----------|----------|------------|
| a | Total expenses and losses per audited financial statements..... | | a | 8,864,225. |
| b | Amounts included on line a but not on Part I, line 17: | | | |
| | 1 Donated services and use of facilities..... | b1 | | |
| | 2 Prior year adjustments reported on Part I, line 20..... | b2 | | |
| | 3 Losses reported on Part I, line 20..... | b3 | | |
| | 4 Other (specify): See Stmt 8..... | b4 | | 150,855. |
| | Add lines b1 through b4 | | b | 150,855. |
| c | Subtract line b from line a | | c | 8,713,370. |
| d | Amounts included on Part I, line 17, but not on line a : | | | |
| | 1 Investment expenses not included on Part I, line 6b..... | d1 | | |
| | 2 Other (specify): | d2 | | |
| | Add lines d1 and d2 | | d | |
| e | Total expenses (Part I, line 17). Add lines c and d | | e | 8,713,370. |

Part V-A Current Officers, Directors, Trustees, and Key Employees (List each person who was an officer, director, trustee, or key employee at any time during the year even if they were not compensated.) (See the instructions.)

| (A) Name and address | (B) Title and average hours per week devoted to position | (C) Compensation (if not paid, enter -0-) | (D) Contributions to employee benefit plans and deferred compensation plans | (E) Expense account and other allowances |
|----------------------|--|---|---|--|
| See Statement 9 | | 79,564. | 0. | 0. |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |

Part VI Other Information (continued)

| | | Yes | No |
|-------------|--|-----|----------------------------|
| 82 a | Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value? | X | |
| | b If 'Yes,' you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III.) | | |
| 83 a | Did the organization comply with the public inspection requirements for returns and exemption applications? | X | |
| 83 b | Did the organization comply with the disclosure requirements relating to quid pro quo contributions? | X | |
| 84 a | Did the organization solicit any contributions or gifts that were not tax deductible? | | X |
| 84 b | b If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? | | N/A |
| 85 a | 501(c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members? | | N/A |
| 85 b | b Did the organization make only in-house lobbying expenditures of \$2,000 or less? | | N/A |
| | If 'Yes' was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year. | | |
| 85 c | Dues, assessments, and similar amounts from members. | | N/A |
| 85 d | Section 162(e) lobbying and political expenditures. | | N/A |
| 85 e | Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices. | | N/A |
| 85 f | Taxable amount of lobbying and political expenditures (line 85d less 85e). | | N/A |
| 85 g | Does the organization elect to pay the section 6033(e) tax on the amount on line 85f? | | N/A |
| 85 h | If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year? | | N/A |
| 86 a | 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on line 12. | | N/A |
| 86 b | b Gross receipts, included on line 12, for public use of club facilities. | | N/A |
| 87 a | 501(c)(12) organizations. Enter: a Gross income from members or shareholders | | N/A |
| 87 b | b Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.) | | N/A |
| 88 | At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Part IX | | X |
| 89 a | 501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under: section 4911 ▶ <u>0.</u> ; section 4912 ▶ <u>0.</u> ; section 4955 ▶ <u>0.</u> | | |
| 89 b | b 501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If 'Yes,' attach a statement explaining each transaction. | | X |
| | c Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958. ▶ <u>0.</u> | | |
| | d Enter: Amount of tax on line 89c, above, reimbursed by the organization. ▶ <u>0.</u> | | |
| 90 a | List the states with which a copy of this return is filed ▶ <u>None</u> | | |
| 90 b | Number of employees employed in the pay period that includes March 12, 2005 (See instructions.) | | 46 |
| 91 a | The books are in care of ▶ <u>BILL MELIS</u> Telephone number ▶ <u>408-961-5801</u> Located at ▶ <u>15400 MONTALVO RD, SARATOGA, CA,</u> ZIP + 4 ▶ <u>95070</u> | | |
| 91 b | At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)? | | X |
| | If 'Yes,' enter the name of the foreign country. . . ▶ | | |
| | See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Statements | | |
| 91 c | At any time during the calendar year, did the organization maintain an office outside of the United States? | | X |
| | If 'Yes,' enter the name of the foreign country. . . ▶ | | |
| 92 | Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041 - Check here | N/A | ▶ <input type="checkbox"/> |
| | and enter the amount of tax-exempt interest received or accrued during the tax year. ▶ <u>92</u> | | N/A |

BAA

Part VII Analysis of Income-Producing Activities (See the instructions.)

Note: Enter gross amounts unless otherwise indicated.

| | Unrelated business income | | Excluded by section 512, 513, or 514 | | (E) Related or exempt function income |
|--|---------------------------|---------------|--------------------------------------|---------------|---|
| | (A) Business code | (B) Amount | (C) Exclusion code | (D) Amount | |
| 93 Program service revenue: | | | | | |
| a ARTS PROGRAM | | | | | 3,357,116. |
| b FACILITY RENTALS | | | | | 658,363. |
| c | | | | | |
| d | | | | | |
| e | | | | | |
| f Medicare/Medicaid payments | | | | | |
| g Fees & contracts from government agencies | | | | | |
| 94 Membership dues and assessments | | | | | 377,782. |
| 95 Interest on savings & temporary cash invmnts | | | 14 | 100,784. | |
| 96 Dividends & interest from securities | | | | | |
| 97 Net rental income or (loss) from real estate: | | | | | |
| a debt-financed property | | | | | |
| b not debt-financed property | | | | | |
| 98 Net rental income or (loss) from pers prop. | | | | | |
| 99 Other investment income | | | | | |
| 100 Gain or (loss) from sales of assets other than inventory | | | 18 | 212,776. | |
| 101 Net income or (loss) from special events | | | | | 19,248. |
| 102 Gross profit or (loss) from sales of inventory | | | | | |
| 103 Other revenue: a | | | | | |
| b | | | | | |
| c | | | | | |
| d | | | | | |
| e | | | | | |
| 104 Subtotal (add columns (B), (D), and (E)) | | | | 313,560. | 4,412,509. |
| 105 Total (add line 104, columns (B), (D), and (E)) | | | | | 4,726,069. |

Note: Line 105 plus line 1d, Part I, should equal the amount on line 12, Part I.

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See the instructions.)

Line No. Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes).

See Statement 10

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See the instructions.)

| (A) Name, address, and EIN of corporation, partnership, or disregarded entity | (B) Percentage of ownership interest | (C) Nature of activities | (D) Total income | (E) End-of-year assets |
|--|---|-----------------------------|---------------------|---------------------------|
| N/A | % | | | |
| | % | | | |
| | % | | | |
| | % | | | |

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See the instructions.)

- a Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? Yes No
- b Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? Yes No

Note: If 'Yes' to (b), file Form 8870 and Form 4720 (see instructions).

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Please Sign Here

Signature of officer

TAXPAYER'S COPY

Date

8/14/07

Type or print name and title.

Paid Preparer's Use Only

Preparer's signature

Sarah De Falla

Date

8/9/07

Check if self-employed

Preparer's SSN or PTIN (See General Instruction W)

N/A

Firm's name (or yours if self-employed), address, and ZIP + 4

Sarah De Falla, CPA
Po Box 1958
Los Gatos, CA 95031

EIN

N/A

Phone no.

(408) 353-4175

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Organization Exempt Under
Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k),
501(n), or 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information — (See separate instructions.)

▶ **MUST be completed by the above organizations and attached to their Form 990 or 990-EZ.**

OMB No. 1545-0047

2005

Name of the organization

MONTALVO ASSOCIATION

Employer identification number

94-1249283

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees
(See instructions. List each one. If there are none, enter 'None.')

| (a) Name and address of each employee paid more than \$50,000 | (b) Title and average hours per week devoted to position | (c) Compensation | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account and other allowances |
|---|--|------------------|---|--|
| See Statement 11 | | 615,623. | 0. | 0. |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| Total number of other employees paid over \$50,000 ▶ | 10 | | | |

Part II - A Compensation of the Five Highest Paid Independent Contractors for Professional Services
(See instructions. List each one (whether individuals or firms). If there are none, enter 'None.')

| (a) Name and address of each independent contractor paid more than \$50,000 | (b) Type of service | (c) Compensation |
|---|----------------------|------------------|
| IMG ARTISTS LLC 152 W. 57TH ST. 5 FL. NEW YORK,, NY 10019 | PERFORMERS AGENT | 99,025. |
| CHEN DESIGN ASSOCIATES 589 HOWARD ST. 4TH FLOOR SAN FRANCISCO, CA 94105 | WEB DESIGN & SERVICE | 77,345. |
| PRO-2-CALL NETWORK CONSULTING, LLC 15699 LOS GATOS BLVD LOS GATOS , CA 95032 | IT SUPPORT | 52,166. |
| ETHRAEL SYSTEMS 3333 BOWERS AVE. SANTA CLARA, CA 95054 | MAIL HOUSE | 80,288. |
| | | |
| Total number of others receiving over \$50,000 for professional services ▶ | -1 | |

Part II - B Compensation of the Five Highest Paid Independent Contractors for Other Services

(List each contractor who performed services other than professional services, whether individuals or firms. If there are none, enter 'None.' See instructions.)

| (a) Name and address of each independent contractor paid more than \$50,000 | (b) Type of service | (c) Compensation |
|--|---------------------|------------------|
| None | | |
| | | |
| | | |
| | | |
| | | |
| Total number of other contractors receiving over \$50,000 for other services ▶ | 0 | |

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990 and Form 990-EZ.

Schedule A (Form 990 or 990-EZ) 2005

Part III Statements About Activities (See instructions.)

| | Yes | No |
|---|-----|----|
| 1 During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If 'Yes,' enter the total expenses paid or incurred in connection with the lobbying activities. . . . ▶ \$ <u>N/A</u> (Must equal amounts on line 38, Part VI-A, or line i of Part VI-B.) | | X |
| Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking 'Yes' must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities. | | |
| 2 During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is 'Yes,' attach a detailed statement explaining the transactions.) | | |
| a Sale, exchange, or leasing of property? | | X |
| b Lending of money or other extension of credit? | | X |
| c Furnishing of goods, services, or facilities? | | X |
| d Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)? | | X |
| e Transfer of any part of its income or assets? | | X |
| 3a Do you make grants for scholarships, fellowships, student loans, etc? (If 'Yes,' attach an explanation of how you determine that recipients qualify to receive payments.) See Statement 12 | X | |
| b Do you have a section 403(b) annuity plan for your employees? | | X |
| c During the year, did the organization receive a contribution of qualified real property interest under section 170(h)? | | X |
| 4a Did you maintain any separate account for participating donors where donors have the right to provide advice on the use or distribution of funds? | | X |
| b Do you provide credit counseling, debt management, credit repair, or debt negotiation services? | | X |

Part IV Reason for Non-Private Foundation Status (See instructions.)

The organization is not a private foundation because it is: (Please check only **ONE** applicable box.)

5 A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i).
 6 A school. Section 170(b)(1)(A)(ii). (Also complete Part V.)
 7 A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii).
 8 A Federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v).
 9 A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state ▶ _____
 10 An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170(b)(1)(A)(v). (Also complete the **Support Schedule** in Part IV-A.)
 11a An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
 11b A community trust. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
 12 An organization that normally receives: **(1) more than 33-1/3%** of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc, functions – subject to certain exceptions, and **(2) no more than 33-1/3%** of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the **Support Schedule** in Part IV-A.)
 13 An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in: **(1)** lines 5 through 12 above; or **(2)** section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2). Check the box that describes the type of supporting organization: ▶ Type 1 Type 2 Type 3

Provide the following information about the supported organizations. (See instructions.)

| (a) Name(s) of supported organization(s) | (b) Line number from above |
|--|----------------------------|
| | |
| | |
| | |

14 An organization organized and operated to test for public safety. Section 509(a)(4). (See instructions.)

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12.) *Use cash method of accounting.*

Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

| Calendar year (or fiscal year beginning in) | (a) 2004 | (b) 2003 | (c) 2002 | (d) 2001 | (e) Total |
|---|--------------------|-----------------|-------------------|-----------------------|------------------------|
| 15 Gifts, grants, and contributions received. (Do not include unusual grants. See line 28.) | 3,900,605. | 2,631,424. | 3,831,334. | 1,902,999. | 12,266,362. |
| 16 Membership fees received | 494,208. | 514,310. | 508,132. | 278,724. | 1,795,374. |
| 17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose | 5,212,274. | 4,376,171. | 5,153,718. | 4,745,595. | 19,487,758. |
| 18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975. | 97,581. | 94,326. | 87,266. | 89,421. | 368,594. |
| 19 Net income from unrelated business activities not included in line 18. | | | | | 0. |
| 20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf. | | | | | 0. |
| 21 The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge. | | | | | 0. |
| 22 Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets See Stmt. 13 | 26,432. | -5,746. | 41,437. | | 62,123. |
| 23 Total of lines 15 through 22. | 9,731,100. | 7,610,485. | 9,621,887. | 7,016,739. | 33,980,211. |
| 24 Line 23 minus line 17. | 4,518,826. | 3,234,314. | 4,468,169. | 2,271,144. | 14,492,453. |
| 25 Enter 1% of line 23. | 97,311. | 76,105. | 96,219. | 70,167. | |
| 26 Organizations described on lines 10 or 11: | | | | | |
| a Enter 2% of amount in column (e), line 24. | | | | | 26a 289,849. |
| b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2001 through 2004 exceeded the amount shown in line 26a. Do not file this list with your return. Enter the total of all these excess amounts. | | | | | 26b 1,643,487. |
| c Total support for section 509(a)(1) test: Enter line 24, column (e). | | | | | 26c 14,492,453. |
| d Add: Amounts from column (e) for lines: | 18 368,594. | 19 | 22 62,123. | 26b 1,643,487. | 26d 2,074,204. |
| e Public support (line 26c minus line 26d total). | | | | | 26e 12,418,249. |
| f Public support percentage (line 26e (numerator) divided by line 26c (denominator)) | | | | | 26f 85.69 % |
| 27 Organizations described on line 12: N/A | | | | | |
| a For amounts included in lines 15, 16, and 17 that were received from a 'disqualified person,' prepare a list for your records to show the name of, and total amounts received in each year from, each 'disqualified person.' Do not file this list with your return. Enter the sum of such amounts for each year: (2004) _____ (2003) _____ (2002) _____ (2001) _____ | | | | | |
| b For any amount included in line 17 that was received from each person (other than 'disqualified persons'), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11b, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year: (2004) _____ (2003) _____ (2002) _____ (2001) _____ | | | | | |
| c Add: Amounts from column (e) for lines: | 15 _____ | 16 _____ | 17 _____ | 20 _____ | 21 _____ |
| d Add: Line 27a total _____ and line 27b total _____ | | | | | 27c _____ |
| e Public support (line 27c total minus line 27d total). | | | | | 27d _____ |
| f Total support for section 509(a)(2) test: Enter amount from line 23, column (e). ... | | | | | 27e _____ |
| g Public support percentage (line 27e (numerator) divided by line 27f (denominator)) | | | | | 27f _____ |
| h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator)) | | | | | 27g _____ % |
| 28 Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 2001 through 2004, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15. | | | | | |
| | | | | | 27h _____ % |

Part V Private School Questionnaire (See instructions.)
 (To be completed ONLY by schools that checked the box on line 6 in Part IV)

| | | N/A | |
|---|---|-----|----|
| | | Yes | No |
| 29 | Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body? | | |
| 30 | Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships? | | |
| 31 | Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? | | |
| If 'Yes,' please describe; if 'No,' please explain. (If you need more space, attach a separate statement.) | | | |
| ----- | | | |
| ----- | | | |
| ----- | | | |
| 32 | Does the organization maintain the following: | | |
| a | Records indicating the racial composition of the student body, faculty, and administrative staff? | | |
| b | Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis? | | |
| c | Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships? | | |
| d | Copies of all material used by the organization or on its behalf to solicit contributions? | | |
| If you answered 'No' to any of the above, please explain. (If you need more space, attach a separate statement.) | | | |
| ----- | | | |
| ----- | | | |
| 33 | Does the organization discriminate by race in any way with respect to: | | |
| a | Students' rights or privileges? | | |
| b | Admissions policies? | | |
| c | Employment of faculty or administrative staff? | | |
| d | Scholarships or other financial assistance? | | |
| e | Educational policies? | | |
| f | Use of facilities? | | |
| g | Athletic programs? | | |
| h | Other extracurricular activities? | | |
| If you answered 'Yes' to any of the above, please explain. (If you need more space, attach a separate statement.) | | | |
| ----- | | | |
| ----- | | | |
| 34a | Does the organization receive any financial aid or assistance from a governmental agency? | | |
| b | Has the organization's right to such aid ever been revoked or suspended? | | |
| If you answered 'Yes' to either 34a or b, please explain using an attached statement. | | | |
| 35 | Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev Proc 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If 'No,' attach an explanation. | | |

Part VI-A Lobbying Expenditures by Electing Public Charities (See instructions.)
(To be completed **ONLY** by an eligible organization that filed Form 5768)

N/A

Check **a** if the organization belongs to an affiliated group. Check **b** if you checked 'a' and 'limited control' provisions apply.

Limits on Lobbying Expenditures

(The term 'expenditures' means amounts paid or incurred.)

| | | (a) Affiliated group totals | (b) To be completed for ALL electing organizations |
|-----------|--|-----------------------------------|---|
| 36 | Total lobbying expenditures to influence public opinion (grassroots lobbying)..... | 36 | |
| 37 | Total lobbying expenditures to influence a legislative body (direct lobbying)..... | 37 | |
| 38 | Total lobbying expenditures (add lines 36 and 37)..... | 38 | |
| 39 | Other exempt purpose expenditures..... | 39 | |
| 40 | Total exempt purpose expenditures (add lines 38 and 39)..... | 40 | |
| 41 | Lobbying nontaxable amount. Enter the amount from the following table – | | |
| | If the amount on line 40 is – | | |
| | The lobbying nontaxable amount is – | | |
| | Not over \$500,000..... 20% of the amount on line 40..... | | |
| | Over \$500,000 but not over \$1,000,000..... \$100,000 plus 15% of the excess over \$500,000 | | |
| | Over \$1,000,000 but not over \$1,500,000..... \$175,000 plus 10% of the excess over \$1,000,000 | 41 | |
| | Over \$1,500,000 but not over \$17,000,000..... \$225,000 plus 5% of the excess over \$1,500,000 | | |
| | Over \$17,000,000..... \$1,000,000..... | | |
| 42 | Grassroots nontaxable amount (enter 25% of line 41)..... | 42 | |
| 43 | Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36..... | 43 | |
| 44 | Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38..... | 44 | |
| | Caution: If there is an amount on either line 43 or line 44, you must file Form 4720. | | |

4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below.
See the instructions for lines 45 through 50.)

| Calendar year (or fiscal year beginning in) ▶ | Lobbying Expenditures During 4-Year Averaging Period | | | | |
|--|--|-------------|-------------|-------------|--------------|
| | (a) 2005 | (b) 2004 | (c) 2003 | (d) 2002 | (e) Total |
| 45 Lobbying nontaxable amount..... | | | | | |
| 46 Lobbying ceiling amount (150% of line 45(e))..... | | | | | |
| 47 Total lobbying expenditures..... | | | | | |
| 48 Grassroots non-taxable amount..... | | | | | |
| 49 Grassroots ceiling amount (150% of line 48(e))..... | | | | | |
| 50 Grassroots lobbying expenditures..... | | | | | |

Part VI-B Lobbying Activity by Nonelecting Public Charities

(For reporting only by organizations that did not complete Part VI-A) (See instructions.)

N/A

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:

- a** Volunteers.....
- b** Paid staff or management (Include compensation in expenses reported on lines **c** through **h**.).....
- c** Media advertisements.....
- d** Mailings to members, legislators, or the public.....
- e** Publications, or published or broadcast statements.....
- f** Grants to other organizations for lobbying purposes.....
- g** Direct contact with legislators, their staffs, government officials, or a legislative body.....
- h** Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means.....
- i** Total lobbying expenditures (add lines **c** through **h**.).....

| Yes | No | Amount |
|-----|----|--------|
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |

If 'Yes' to any of the above, also attach a statement giving a detailed description of the lobbying activities.

Schedule B
(Form 990, 990-EZ,
or 990-PF)

Department of the Treasury
Internal Revenue Service

Schedule of Contributors
Supplementary Information for
line 1 of Form 990, 990-EZ and 990-PF (see instructions)

OMB No. 1545-0047

2005

Name of organization

MONTALVO ASSOCIATION

Employer identification number

94-1249283

Organization type (check one):

Filers of:

Form 990 or 990-EZ

Section:

- 501(c)(3) (enter number) organization
- 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation
- 527 political organization

Form 990-PF

- 501(c)(3) exempt private foundation
- 4947(a)(1) nonexempt charitable trust treated as a private foundation
- 501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**. (Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule – see instructions.)

General Rule –

- For organizations filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. (Complete Parts I and II.)

Special Rules –

- For a section 501(c)(3) organization filing Form 990, or Form 990-EZ, that met the 33-1/3% support test under Regulations sections 1.509(a)-3/1.170A-9(e) and received from any one contributor, during the year, a contribution of the greater of \$5,000 or 2% of the amount on line 1 of these forms. (Complete Parts I and II.)
- For a section 501(c)(7), (8), or (10) organization filing Form 990, or Form 990-EZ, that received from any one contributor, during the year, aggregate contributions or bequests of more than \$1,000 for use *exclusively* for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. (Complete Parts I, II, and III.)
- For a section 501(c)(7), (8), or (10) organization filing Form 990, or Form 990-EZ, that received from any one contributor, during the year, some contributions for use *exclusively* for religious, charitable, etc. purposes, but these contributions did not aggregate to more than \$1,000. (If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc. purpose. Do not complete any of the Parts unless the **General Rule** applies to this organization because it received nonexclusively religious, charitable, etc. contributions of \$5,000 or more during the year.) ▶ \$ _____

Caution: Organizations that are not covered by the General Rule and/or the Special Rules do not file Schedule B (Form 990, 990-EZ, or 990-PF) but they **must** check the box in the heading of their Form 990, Form 990-EZ, or on line 2 of their Form 990-PF, to certify that they do not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

BAA For Paperwork Reduction Act Notice, see the instructions for Form 990, Form 990-EZ, and Form 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2005)

Name of organization

MONTALVO ASSOCIATION

Employer identification number

94-1249283

Part I Contributors (See Specific Instructions.)

| (a) Number | (b) Name, address, and ZIP + 4 | (c) Aggregate contributions | (d) Type of contribution |
|---------------|---|-----------------------------------|--|
| 1 | COUNTY OF SANTA CLARA/PK & REC 298 GARDENHILL DR. LOS GATOS, CA. 95030, | \$ 91,613. | Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.) |
| 2 | SALLY & DON LUCAS 19370 SARATIGA-LOS GATOS ROAD SARATOGA, CA. 95070, | \$ 93,470. | Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.) |
| 3 | BARRY & JO ARIKO 14740 FARWELL AVE. SARATOGA, CA. 95070, | \$ 340,000. | Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.) |
| 4 | ROBERT & KATHERINE MAXFIELD 15261 BELLECOURT SARATOGA, CA. 95070, | \$ 310,500. | Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.) |
| 5 | C & D WARMENHOVEN 15223 HUME DR. SARATOGA, CA. 95070, | \$ 124,818. | Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.) |
| 6 | M. DOYLE 3098 PACIFIC AVE. SAN FRANCISCO, CA 94115 | \$ 100,000. | Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.) |

Name of organization

MONTALVO ASSOCIATION

Employer identification number

94-1249283

Part I Contributors (See Specific Instructions.)

| (a) Number | (b) Name, address, and ZIP + 4 | (c) Aggregate contributions | (d) Type of contribution |
|---------------|--|-----------------------------------|--|
| 7 | L REES ----- 8701 BELLWOOD RD ----- BETHESDA, MS 20817 ----- | \$ 400,000. | Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.) |
| 8 | JAMES IRVINE FOUNDATION ----- 575 MARKET ST ----- SAN JOSE , CA 95113 ----- | \$ 400,000. | Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.) |
| | ----- ----- ----- ----- | \$ ----- | Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.) |
| | ----- ----- ----- ----- | \$ ----- | Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.) |
| | ----- ----- ----- ----- | \$ ----- | Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.) |
| | ----- ----- ----- ----- | \$ ----- | Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution.) |

Name of organization

MONTALVO ASSOCIATION

Employer identification number

94-1249283

Part III Exclusively religious, charitable, etc., individual contributions to section 501(c)(7), (8), or (10) organizations aggregating more than \$1,000 for the year (Complete cols (a) through (e) and the following line entry.)

For organizations completing Part III, enter total of *exclusively* religious, charitable, etc., contributions of **\$1,000 or less** for the year. (Enter this information once – see instructions.) \$ **N/A**

| (a) No. from Part I | (b) Purpose of gift | (c) Use of gift | (d) Description of how gift is held |
|---|------------------------|--|--|
| | N/A | | |
| (e) Transfer of gift | | | |
| Transferee's name, address, and ZIP + 4 | | Relationship of transferor to transferee | |
| ----- | | ----- | |
| ----- | | ----- | |
| (e) Transfer of gift | | | |
| Transferee's name, address, and ZIP + 4 | | Relationship of transferor to transferee | |
| ----- | | ----- | |
| ----- | | ----- | |
| (e) Transfer of gift | | | |
| Transferee's name, address, and ZIP + 4 | | Relationship of transferor to transferee | |
| ----- | | ----- | |
| ----- | | ----- | |
| (e) Transfer of gift | | | |
| Transferee's name, address, and ZIP + 4 | | Relationship of transferor to transferee | |
| ----- | | ----- | |
| ----- | | ----- | |
| (e) Transfer of gift | | | |
| Transferee's name, address, and ZIP + 4 | | Relationship of transferor to transferee | |
| ----- | | ----- | |
| ----- | | ----- | |

MONTALVO ASSOCIATION

94-1249283

Statement 1
Form 990, Part I, Line 9
Net Income (Loss) from Special Events

| Special Events | Gross Receipts | Less Contri- butions | Gross Revenue | Less Direct Expenses | Net Income (Loss) |
|---------------------|--------------------|----------------------------|--------------------|----------------------------|-------------------------|
| CHRIS BOTTI | 170,891. | 111,079. | 59,812. | 65,317. | -5,505. |
| YULETIDE | 109,778. | 49,400. | 60,378. | 47,421. | 12,957. |
| CARNIVAL MONTALVO | 81,180. | 52,767. | 28,413. | 22,097. | 6,316. |
| FOOD & WINE CLASSIC | 61,430. | 39,930. | 21,500. | 16,020. | 5,480. |
| Total | <u>\$ 423,279.</u> | <u>\$ 253,176.</u> | <u>\$ 170,103.</u> | <u>\$ 150,855.</u> | <u>\$ 19,248.</u> |

Statement 2
Form 990, Part I, Line 20
Other Changes in Net Assets or Fund Balances

| | |
|-----------------------------|--------------------|
| PROPERTY TAX ABATEMENT..... | \$ 217,947. |
| UNREALIZED LOSSES..... | -22,270. |
| Total | <u>\$ 195,677.</u> |

Statement 3
Form 990, Part II, Line 43
Other Expenses

| | (A) Total | (B) Program Services | (C) Management & General | (D) Fundraising |
|------------------------|----------------------|----------------------------|--------------------------------|--------------------|
| ADV & PUBLICITY | 354,432. | 348,856. | 496. | 5,080. |
| ARTIST FEES | 2,488,901. | 2,454,449. | | 34,452. |
| BAD DEBT EXPENSE | 35,128. | 34,582. | 30. | 516. |
| CONCESSIONS | 255,937. | 218,747. | | 37,190. |
| CONSULTANTS | 163,187. | 56,817. | 87,512. | 18,858. |
| HOSPITALITY | 132,301. | 28,089. | 11,955. | 92,257. |
| INSURANCE | 136,609. | 124,833. | 4,768. | 7,008. |
| MAINTENANCE | 220,656. | 201,635. | 7,701. | 11,320. |
| MISC. PROF FEES | 43,609. | 14,276. | 29,333. | |
| MOVING EXPENSES | 5,768. | 5,678. | 5. | 85. |
| OFFICE SUPPLIES | 22,572. | 15,236. | 4,514. | 2,822. |
| PRODUCTION COSTS | 497,781. | 490,711. | | 7,070. |
| PROPERTY TAXES | 3,999. | 3,999. | | |
| PUBLIC RELATIONS | 39,693. | 39,693. | | |
| RENT | 95,451. | 95,451. | | |
| REPAIRS | 27,358. | 27,358. | | |
| SPECIAL EVENT EXPENSES | -150,855. | -150,855. | | |
| TRANSPORTATION | 131,923. | 130,958. | | 965. |
| UNAMORTIZED DISCOUNT | -36,906. | | | -36,906. |
| UTILITIES | 125,075. | 114,294. | 4,365. | 6,416. |
| Total | <u>\$ 4,592,619.</u> | <u>\$ 4,254,807.</u> | <u>\$ 150,679.</u> | <u>\$ 187,133.</u> |

MONTALVO ASSOCIATION

94-1249283

Statement 4
Form 990, Part III
Organization's Primary Exempt Purpose

TO STIMULATE ARTISTIC EXPRESSION AND REFRESH MODERN LIFE; TO ADVANCE APPRECIATION OF THE ARTS, MUSIC AND THE ENVIRONMENT THROUGH DIVERSE PROGRAMS AND PRESERVATION OF THE HISTORIC ESTATE.

Statement 5
Form 990, Part IV, Line 54
Investments - Securities

| <u>Corporate Stocks</u> | <u>Valuation Method</u> | <u>Amount</u> |
|------------------------------------|-------------------------|----------------------|
| SECURITIES | Market Value | \$ 2,310,216. |
| | Total | \$ 2,310,216. |
| <u>Corporate Bonds</u> | <u>Valuation Method</u> | <u>Amount</u> |
| CORPORATE BONDS & NOTES | Market Value | 110,879. |
| | Total | \$ 110,879. |
| <u>Other Securities</u> | <u>Valuation Method</u> | <u>Amount</u> |
| MORTGAGE BACKED SECURITIES | Market Value | 5,240. |
| | Total | \$ 5,240. |
| <u>U.S. Government Obligations</u> | <u>Valuation Method</u> | <u>Amount</u> |
| U.S. TREASURIES | Market Value | 587,971. |
| | Total | \$ 587,971. |
| Total Investments - Securities | | <u>\$ 3,014,306.</u> |

Statement 6
Form 990, Part IV, Line 57
Land, Buildings, and Equipment

| <u>Category</u> | <u>Basis</u> | <u>Accum. Deprec.</u> | <u>Book Value</u> |
|--|-----------------------|-----------------------|-----------------------|
| Automobiles / Transportation Equipment | \$ 71,116. | \$ 69,682. | \$ 1,434. |
| Furniture and Fixtures | 726,524. | 640,297. | 86,227. |
| Buildings | 14,782,505. | 3,741,379. | 11,041,126. |
| Land | 53,000. | | 53,000. |
| Total | <u>\$ 15,633,145.</u> | <u>\$ 4,451,358.</u> | <u>\$ 11,181,787.</u> |

MONTALVO ASSOCIATION

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Statement 7
Form 990, Part IV-A, Line b(4)
Other Amounts

DIRECT EXPENSES FROM SPECIAL EVENTS..... \$ 150,855.
 Total \$ 150,855.

Statement 8
Form 990, Part IV-B, Line b(4)
Other Amounts

DIRECT EXPENSES FROM SPECIAL EVENTS..... \$ 150,855.
 Total \$ 150,855.

Statement 9
Form 990, Part V-A
List of Officers, Directors, Trustees, and Key Employees

| <u>Name and Address</u> | <u>Title and Average Hours Per Week Devoted</u> | <u>Compensation</u> | <u>Contribution to EBP & DC</u> | <u>Expense Account/Other</u> |
|---|---|---------------------|-------------------------------------|------------------------------|
| BARRY MICHAEL ARIKO 14740 FARWELL AVE. SARATOGA, CA 95070 | President 2 | \$ 0. | \$ 0. | \$ 0. |
| JENNIFER DINAPOLI 17986 FOSTER RD. LOS GATOS, CA 95032 | Secretary 2 | 0. | 0. | 0. |
| KIM WORSENCROFT 81 RESERVOIR RD. LOS GATOS, CA 95030 | Vice President 2 | 0. | 0. | 0. |
| MICKIE ANDERSON 19571 FARWELL AVE. SARATOGA, CA 95070 | Vice President 2 | 0. | 0. | 0. |
| CHARMAINE WARMENHOVEN 15223 HUME DR. SARATOGA, CA 95070 | President ELECT 2 | 0. | 0. | 0. |
| CARMEN SIGLER ONE WASHINGTON SQUARE SAN JOSE, CA 95192 | Vice President 2 | 0. | 0. | 0. |
| ROBERT SAIN 1041 LINCOLN COURT SAN JOSE, CA 95125 | EXECUTIVE DIR 40 | 79,564. | 0. | 0. |
| NEAL DEMPSEY 15976 GRENDVIEW AVE. MONTE SERENO, CA 95030 | Vice President 2 | 0. | 0. | 0. |

MONTALVO ASSOCIATION

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Statement 9 (continued)
Form 990, Part V-A
List of Officers, Directors, Trustees, and Key Employees

| Name and Address | Title and Average Hours Per Week Devoted | Compen- sation | Contri- bution to EBP & DC | Expense Account/ Other |
|---|--|-------------------|----------------------------------|------------------------------|
| JOE GUGLIELIMI 20440 MONTALVO HEIGHTS DR. SARATOGA, CA 95070 | Vice President 2 | \$ 0. | \$ 0. | \$ 0. |
| CINDY LAZARES 634 N. SANTA CRUZ AVE. #100 LOS GATOS, CA 95030 | Vice President 2 | 0. | 0. | 0. |
| NANCY MEYER 50 HAYFIELDS RD. PORTOLA VALLEY, CA 94028 | Vice President 2 | 0. | 0. | 0. |
| DAVID STANLEY 38 HACEINDAS DR. WOODSIDE, CA 94062 | Vice President 2 | 0. | 0. | 0. |
| ANDREA THOMAS 16310 LOS SERENO ROBLES LOS GATOS, CA 95030 | Vice President 2 | 0. | 0. | 0. |
| MARK WAXMAN 2995 HOLIDAY CT. MORGAN HILL, CA 95037 | Vice President 2 | 0. | 0. | 0. |
| JOHN R. BUCHANAN 14323 CHESTER AVE. SARATOGA, CA 95070 | Treasurer 2 | 0. | 0. | 0. |
| SYDENE KOBER 18702 SERRA MONTE DR. MONTE SERENO, CA 95030 | Vice President 2 | 0. | 0. | 0. |
| TRUSTEES | See ATTACHED 2 | 0. | 0. | 0. |
| Total | | \$ 79,564. | \$ 0. | \$ 0. |

Statement 10
Form 990, Part VIII
Relationship of Activities to the Accomplishment of Exempt Purposes

| Line # | Explanation of Activities |
|--------|--|
| 93A | ARTS PROGRAMS - THE PERFORMING ARTS SEASON EXTENDS YEAR-ROUND AND OFFERS A BROAD VARIETY OF DISCIPLINES IN MUSIC, DANCE, AND THEATER. THE ARTIST RESIDENCY PROGRAM PROVIDES A RETREAT FOR EMERGING ARTISTS IN ORDER FOR THEM TO EXPLORE AND CREATE NEW WORKS IN A NURTURING ENVIRONMENT. THE GALLERY RECEIVES VISITORS TO VIEW WORK BY ARTISTS OF THE BAY AREA AND MONTALVO'S ARTIST IN RESIDENCE. MANY OF THE EXHIBITIONS ARE ACCOMPANIED BY MEANINGFUL HANDS-ON EXPERIENCES, TALKS OR LECTURES. THE OUTREACH AND |

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Statement 10 (continued)

Form 990, Part VIII

Relationship of Activities to the Accomplishment of Exempt Purposes

| Line # | Explanation of Activities |
|--------|--|
| | EDUCATION PROGRAM PROVIDES A MULTI-DISCIPLINARY PROGRAM OF PERFORMING, VISUAL, AND LITERARY ARTS ACTIVITIES TO CHILDREN WITH HANDS-ON WORKSHOPS AND SPECIAL PERFORMANCES FOR STUDENTS FROM INNER-CITY SCHOOLS, SUMMER PREFORMING ARTS CAMPS, AND A YOUNG WRITERS COMPETITION FOR HIGH SCHOOL STUDENTS. THE LITERARY ARTS PROGRAM SPONSORS PROSE AND POETRY WORKSHOPS FOR WRITERS OF ALL LEVELS, READINGS BY WRITERS AND POETS, AND PROGRAMS COORDINATED WITH OTHER ARTS ORGANIZATIONS. |
| 94 | MEMBERSHIP DUES - MEMBERS OF THE ORGANIZATION CAN EXPERIENCE THE ARTISTS AND THEIR WORKS AND THE BEAUTY OF THE HISTORIC GROUNDS WHILE ENJOYING THE BENEFITS OF MEMBERSHIP SUCH AS DISCOUNTS ON TICKETS TO EVENTS, EXCLUSIVE INVITATIONS TO THE ORGANIZATIONS PRIVATE EVENTS, PRE PURCHASING OF TICKETS PRIOR TO THE GENERAL PUBLIC AND THE LIKE. |
| 101 | SPECIAL EVENTS - SHOWCASES ARTISTS EXHIBITS TO ADVANCE THE COMMUNITY AWARENESS OF THE ARTS AND FURTHER THE EXPOSURE OF THE ARTISTS AND THEIR WORKS. |
| 93B | FACILITY RENTALS - ALLOWS COMMUNITY MEMBERS TO EXPERIENCE THE HISTORIC GROUNDS FOR PERSONAL OR BUSINESS EVENTS. |

Statement 11

Schedule A, Part I

Compensation of Five Highest Paid Employees

| Name and Address | Title & Average Hours Worked | Compensation | Contribution EBP & DC | Expense Account |
|---|------------------------------|--------------|-----------------------|-----------------|
| BRUCE LABADIE 232 CARBONERA DR SANTA CRUZ, CA 95060 | PROGRAM DIR 40 | 108,337. | 0. | 0. |
| GORDON KNOX 35 ZOE ST. SAN FRANCISCO, CA 94107 | ARTIST RES DIR 40 | 119,793. | 0. | 0. |
| EDWARD PATUTO 1025 17TH ST. #5 SAN FRANCISCO, CA 94107 | DEVELOPMENT DIR 40 | 133,208. | 0. | 0. |
| PATRICIA MC LEOD 877 ROCKAWAY BEACH AVE. PACIFICA, CA 94044 | 40 | 118,450. | 0. | 0. |
| JOHN STUCKEY 859 DARTSHIRE WAY SUNNYVALE , CA 94087 | CFO;OP DIRECTOR 40 | 135,835. | 0. | 0. |
| Total | | \$ 615,623. | \$ 0. | \$ 0. |

MONTALVO ASSOCIATION

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Statement 12
Schedule A, Part III, Line 3
Qualifications of Recipients Receiving Grants or Loans

RECIPIENTS OF THE ASSOCIATION'S "ARTISTS-IN-RESIDENCY" SCHOLARSHIPS ARE EMERGING ARTISTS INVOLVED IN MUSIC, PAINTING, DRAWING, SCULPTURE, FILM MAKING, ARCHITECTURE AND LITERATURE. THESE INDIVIDUALS ARE PROVIDED HOUSING AND A STUDIO IN WHICH TO DEDICATE THEIR EFFORTS TO THEIR ENDEAVORS. APPLICANTS ARE REQUIRED TO SUBMIT A SAMPLE OF THEIR RECENT WORK (CASSETTES, BOOKS, POEMS, SLIDES OR ARTWORK, ETC.), A PROFESSIONAL RESUME AND A BRIEF STATEMENT OF THEIR PROPOSED PROJECT ALONG WITH THEIR APPLICATION FORM. ALL OF THESE MATERIALS ARE THEN REVIEWED BY A PANEL OF THEIR PEERS TO DETERMINE WHO WILL RECEIVE THE SCHOLARSHIPS.

Statement 13
Schedule A, Part IV-A, Line 22
Other Income

| Description | (a) 2004 | (b) 2003 | (c) 2002 | (d) 2001 | (e) Total |
|----------------|-------------------|-------------------|-------------------|--------------|-------------------|
| REALIZED GAINS | \$ 26,432. | \$ -5,746. | \$ 41,437. | \$ 0. | \$ 62,123. |
| Total | <u>\$ 26,432.</u> | <u>\$ -5,746.</u> | <u>\$ 41,437.</u> | <u>\$ 0.</u> | <u>\$ 62,123.</u> |

If you are filing for an **Additional (not automatic) 3-Month Extension**, complete only **Part II** and check this box

Note. Only complete Part II if you have already been granted an automatic 3-month extension on a previously filed Form 8868.

If you are filing for an **Automatic 3-Month Extension**, complete only **Part I** (on page 1).

Part II Additional (not automatic) 3-Month Extension of Time – Must File Original and One Copy.

| | | | |
|---------------|---|---|------------------|
| Type or print | Name of Exempt Organization MONTALVO ASSOCIATION | Employer identification number 94-1249283 | |
| | Number, street, and room or suite number. If a P.O. box, see instructions. P.O. BOX 158 | | For IRS use only |
| | City, town or post office, state, and ZIP code. For a foreign address, see instructions. SARATOGA, CA 95071 | | |

Check type of return to be filed (File a separate application for each return):

| | | |
|--|--|------------------------------------|
| <input checked="" type="checkbox"/> Form 990 | <input type="checkbox"/> Form 990-T (section 401(a) or 408(a) trust) | <input type="checkbox"/> Form 5227 |
| <input type="checkbox"/> Form 990-BL | <input type="checkbox"/> Form 990-T (trust other than above) | <input type="checkbox"/> Form 6069 |
| <input type="checkbox"/> Form 990-EZ | <input type="checkbox"/> Form 1041-A | <input type="checkbox"/> Form 8870 |
| <input type="checkbox"/> Form 990-PF | <input type="checkbox"/> Form 4720 | |

STOP: Do not complete Part II if you were not already granted an automatic 3-month extension on a previously filed Form 8868.

- The books are in care of: **BILL MELIS**
Telephone No. **408-961-5801** FAX No. _____
- If the organization does **not** have an office or place of business in the United States, check this box
- If this is for a **Group Return**, enter the organizations four digit Group Exemption Number (GEN) _____ . If this is for the **whole** group, check this box . If it is **part** of the group, check this box and attach a list with the names and EINs of all members the extension is for.

4 I request an additional 3-month extension of time until 8/15, 20 07.

5 For calendar year _____, or other tax year beginning 10/01, 20 05, and ending 9/30, 20 06.

6 If this tax year is for less than 12 months, check reason: Initial return Final return Change in accounting period

7 State in detail why you need the extension... TAXPAYER NEEDS ADDITIONAL TIME TO GATHER INFORMATION IN ORDER TO FILE A COMPLETE AND ACCURATE RETURN.

8a If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions \$ _____

b If this application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit and any amount paid previously with Form 8868. \$ _____

c **Balance Due.** Subtract line 8b from line 8a. Include your payment with this form, or, if required, deposit with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions. \$ _____

Signature and Verification

Under penalties of perjury, I declare that I have examined this form, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete, and that I am authorized to prepare this form.

Signature Sarah De Falla Title CPA Date 5/14/07

Notice to Applicant – To be Completed by the IRS

- We **have** approved this application. Please attach this form to the organization's return.
- We **have not** approved this application. However, we have granted a 10-day grace period from the later of the date shown below or the due date of the organization's return (including any prior extensions). This grace period is considered to be a valid extension of time for elections otherwise required to be made on a timely filed return. Please attach this form to the organization's return.
- We **have not** approved this application. After considering the reasons stated in item 7, we cannot grant your request for an extension of time to file. We are not granting a 10-day grace period.
- We **cannot consider** this application because it was filed after the extended due date of the return for which an extension was requested.
- Other: _____

Director _____ By: _____ Date _____

Alternate Mailing Address – Enter the address if you want the copy of this application for an additional 3-month extension returned to an address different than the one entered above.

| | |
|---------------|---|
| Type or print | Name Sarah De Falla, CPA |
| | Number and street (include suite, room, or apartment number) or a P.O. box number Po Box 1958 |
| | City or town, province or state, and country (including postal or ZIP code) Los Gatos, CA 95031 |
| | |

Part III - Statement of Program Service Accomplishments #94-124928

STATEMENT OF PROGRAM SERVICE ACCOMPLISHMENTS

PERFORMING ARTS

Montalvo presents a year round program of performing arts in a broad variety of disciplines and styles, including music, dance and theater. These performances take place in three on-site venues. These events attract over 150,000 attendees annually.

THE ARTIST RESIDENCY PROGRAM

Montalvo's artist residency program is the oldest program of its kind in the western United States. Montalvo offers free one to three month residencies to writers, poets, playwrights, filmmakers, musicians, conductors, composers, architects and visual artists. Since its inception more than 600 artists from diverse cultural backgrounds have come to Montalvo from all parts of the world.

THE GALLERY AT MONTALVO

The gallery receives more than 16,000 visitors annually to view work by artists, including the Montalvo artists in residence. Many of these exhibits are accompanied by hands-on experiences, talks, or lectures.

THE OUTREACH AND EDUCATION PROGRAM

This program provides a multi-disciplinary program of performing, visual, and literary arts activities for over 10,000 students annually with hands-on workshops and special performances for students from underprivileged schools, master classes by Montalvo resident artists, summer performing arts camps, theatre training programs, and a writing competition for high school students.

THE LITERARY ARTS PROGRAM

This program sponsors prose and poetry workshops for writers of all levels, readings by nationally known writers and poets, and collaborative programs with other arts organizations.

STATEMENT 4 MISSION STATEMENT

To forge meaningful connections between art, artists, and the communities we serve, through creation, education, and presentation in extraordinary ways and settings.

Montalvo Association
Period 10/1/2005 to 9/30/2006
Officers, Directors, Trustees & Key Employees

| <u>Name</u> <u>Address</u> | <u>Title</u> <u>Hour / Week</u> | <u>Compensation</u> | <u>Benefits</u> | <u>Expense</u> <u>Allowance</u> |
|--|------------------------------------|---------------------|-----------------|------------------------------------|
| ROBERT SAIN 1041 Lincoln Court San Jose, Ca 95125 | Executive Director 40+ hours | \$ 79,564.13 | \$ 3,475.34 | \$ - |
| BARRY MICHAEL ARIKO 14740 Farwell Avenue Saratoga, CA 95070 | President 2 hours | \$ - | \$ - | \$ - |
| CHARMAINE WARMENHOVEN 15223 Hume Drive Saratoga, CA 95070 | President-Elect 2 hours | \$ - | \$ - | \$ - |
| JOHN BUCHANAN 14233 Chester Avenue Saratoga, CA 95070 | Treasurer 2 hours | \$ - | \$ - | \$ - |
| JENNIFER DINAPOLI 17986 Foster Road Los Gatos, CA 95032 | Secretary 2 hours | \$ - | \$ - | \$ - |
| TERI C. ALLEN 22472 Ainsworth Drive Los Altos, CA 94024 | Trustee 2 hours | \$ - | \$ - | \$ - |
| MICKIE ANDERSON 19571 Farwell Avenue Saratoga, CA 95070 | Vice President 2 hours | \$ - | \$ - | \$ - |
| KARA BERG 14374 Maclay Court Saratoga, CA 95070 | Trustee 2 hours | \$ - | \$ - | \$ - |
| THEODORE J. BIAGINI 1635 Mulberry Lane San Jose, CA 95125 | Trustee 2 hours | \$ - | \$ - | \$ - |
| CHEEMIN BO LINN 703 Briar Ranch Lane San Jose, CA 95120 | Trustee 2 hours | \$ - | \$ - | \$ - |
| J. RICHARD BRAUGH 833 Dixon Lane | Trustee 2 hours | \$ - | \$ - | \$ - |

Montalvo Association
Period 10/1/2005 to 9/30/2006
Officers, Directors, Trustees & Key Employees

| <u>Name</u> <u>Address</u> | <u>Title</u> <u>Hour / Week</u> | <u>Compensation</u> | <u>Benefits</u> | <u>Expense</u> <u>Allowance</u> |
|---|------------------------------------|---------------------|-----------------|------------------------------------|
| Los Altos, CA 94022 | | | | |
| SCOTT CACCHIONE 600 California St 9th Floor San Francisco, CA 94108 | Trustee 2 hours | \$ - | \$ - | \$ - |
| JIM CASHMAN 10 Almaden Blvd, Suite 1100 San Jose, CA 95113 | Trustee 2 hours | \$ - | \$ - | \$ - |
| PRUDENCE CHOI 1454 Pollard Road Los Gatos, CA 95032 | Trustee 2 hours | \$ - | \$ - | \$ - |
| BILL CLEARY 20645 Montalvo Heights Drive Saratoga, CA 95070 | Trustee 2 hours | \$ - | \$ - | \$ - |
| MICHAEL A. COLE 301 University Avenue, Suite 301 Palo Alto, CA 94301 | Trustee 2 hours | \$ - | \$ - | \$ - |
| NEAL DEMPSEY 15976 Grandview Avenue Monte Sereno, CA 95030 | Vice President 2 hours | \$ - | \$ - | \$ - |
| SUSAN FINOCCHIO 8 Knoll Vista Atherton, CA 94027 | Trustee 2 hours | \$ - | \$ - | \$ - |
| J. MIKE FULTON 333 W. Santa Clara Street San Jose, CA 95113 | Trustee 2 hours | \$ - | \$ - | \$ - |
| DEBBIE GARY 329 Westhill Drive Los Gatos, CA 95032 | Trustee 2 hours | \$ - | \$ - | \$ - |

Montalvo Association
Period 10/1/2005 to 9/30/2006
Officers, Directors, Trustees & Key Employees

| <u>Name</u> <u>Address</u> | <u>Title</u> <u>Hour / Week</u> | <u>Compensation</u> | <u>Benefits</u> | <u>Expense</u> <u>Allowance</u> |
|---|------------------------------------|---------------------|-----------------|------------------------------------|
| JOE GUGLIELMI 20440 Montalvo Heights Dr. Saratoga, CA 95070 | Vice President 2 hours | \$ - | \$ - | \$ - |
| MICHAEL L. HACKWORTH 18586 Rancho Las Cimas Way Saratoga, CA 95070 | Trustee 2 hours | \$ - | \$ - | \$ - |
| E. J. TIM HARRIS 20560 Montalvo Lane Saratoga, CA 95070 | Trustee 2 hours | \$ - | \$ - | \$ - |
| MILLEDGE HART 2475 Hanover Street Palo Alto, CA 94304 | Trustee 2 hours | \$ - | \$ - | \$ - |
| JERRY HELD 18700 Vista De Almaden San Jose, CA 95120 | Trustee 2 hours | \$ - | \$ - | \$ - |
| DAVID HENRY 82 South 17th Street San Jose, CA 95112 | Vice President 2 hours | \$ - | \$ - | \$ - |
| GREG JAMISON 6883 Goldpine Court San Jose, CA 95120 | Trustee 2 hours | \$ - | \$ - | \$ - |
| CINDY LAZARES 634 N. Santa Cruz Ave, #100 Los Gatos, CA 95030 | Vice President 2 hours | \$ - | \$ - | \$ - |
| SYDENE KOBER 18705 Serramonte Drive Monte Sereno, CA 95030 | Vice President 2 hours | \$ - | \$ - | \$ - |
| JIM LOSCH 4907 Portmarnoch Court San Jose, CA 95138 | Trustee 2 hours | \$ - | \$ - | \$ - |
| RONNIE LOTT | Trustee | \$ - | \$ - | \$ - |

Montalvo Association
Period 10/1/2005 to 9/30/2006
Officers, Directors, Trustees & Key Employees

| <u>Name</u> <u>Address</u> | <u>Title</u> <u>Hour / Week</u> | <u>Compensation</u> | <u>Benefits</u> | <u>Expense</u> <u>Allowance</u> |
|---|------------------------------------|---------------------|-----------------|------------------------------------|
| 2965 Woodside Road Woodside, CA 94062 | 2 hours | | | |
| SALLY LUCAS 19370 Saratoga-Los Gatos Road Saratoga, CA 95070 | Trustee 2 hours | \$ - | \$ - | \$ - |
| KEVIN McLARNEY 355 S. Daniel Way, 2nd Floor San Jose, CA 95128 | Trustee 2 hours | \$ - | \$ - | \$ - |
| JUDY MARCUS 27900 Black Mountain Rd Los Altos Hills, CA 94022 | Trustee 2 hours | \$ - | \$ - | \$ - |
| KATHIE MAXFIELD 15261 Bellecourt Saratoga, CA 95070 | Trustee 2 hours | \$ - | \$ - | \$ - |
| PAUL MEHUS 629 No. Santa Cruz Avenue Los Gatos, CA 95030 | Trustee 2 hours | \$ - | \$ - | \$ - |
| NANCY MEYER 50 Hayfields Road Portola Valley, CA 94028 | Vice President 2 hours | \$ - | \$ - | \$ - |
| LAXMAN NARASIMHAN 3075A Hansen Way Palo Alto, CA 94304 | Trustee 2 hours | \$ - | \$ - | \$ - |
| LYNN PINTO 19877 Glen Brae Drive Saratoga, CA 95070 | Trustee 2 hours | \$ - | \$ - | \$ - |
| KELLY POPE 12840 Lucero Lane Los Altos Hills, CA 94022 | Trustee 2 hours | \$ - | \$ - | \$ - |
| GREG R. PROW 3000 El Camino Real Palo Alto, CA 94306 | Vice President 2 hours | \$ - | \$ - | \$ - |
| ROBERTA ROBINS 725 Garland Drive | Trustee 2 hours | \$ - | \$ - | \$ - |

Montalvo Association
Period 10/1/2005 to 9/30/2006
Officers, Directors, Trustees & Key Employees

| <u>Name</u> <u>Address</u> | <u>Title</u> <u>Hour / Week</u> | <u>Compensation</u> | <u>Benefits</u> | <u>Expense</u> <u>Allowance</u> |
|--|------------------------------------|---------------------|-----------------|------------------------------------|
| Palo Alto, CA 94303 | | | | |
| GLEN L. ROSSMAN P.O. Box E Menlo Park, CA 94026 | Trustee 2 hours | \$ - | \$ - | \$ - |
| MARIANNA FAIST SAMSON 19691 Farwell Avenue Saratoga, CA 95070 | Trustee 2 hours | \$ - | \$ - | \$ - |
| CARMEN SIGLER One Washington Square San Jose, Ca 95192 | Vice President 2 hours | \$ - | \$ - | \$ - |
| DAVID STANLEY 38 Haciendas Drive Woodside, CA 94062 | Vice President 2 hours | \$ - | \$ - | \$ - |
| BRYAN STOLLE 2392 Bentley Ridge Drive San Jose, CA 95138 | Trustee 2 hours | \$ - | \$ - | \$ - |
| ANDREA THOMAS 16310 Los Serenos Robles Los Gatos, CA 95030 | Vice President 2 hours | \$ - | \$ - | \$ - |
| MARK WAXMAN 2995 Holiday Ct. Morgan Hill, CA 95037 | Vice President 2 hours | \$ - | \$ - | \$ - |
| EDWIN C. WINDER 38 Spyglass Court Half Moon Bay, CA 94019 | Trustee 2 hours | \$ - | \$ - | \$ - |
| KIM WORSENCROFT 81 Reservoir Road Los Gatos, CA 95030 | Vice President 2 hours | \$ - | \$ - | \$ - |